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To our valued ECR customer,

ECR is pleased to announce a new freight policy designed to provide our distributor partners greater flexibility in responding to the needs of your customers and provide better balance of your inventory. Effective immediately, the following freight program will be instituted.

ECR Shipping and Delivery Policy:

Order type/value*	Freight Charge*
All UPS, Fed Ex, DHL etc shipments	Actual Freight Cost Apply
\$0 - \$5,000 (Including UPS and LTL charges)	Actual Freight Cost Apply
\$5,001 - \$15,000	\$215
\$15,001 – \$39,999	\$150
\$40,000**	FFA

^{*}The above freight terms apply to single purchase orders or combined purchases orders from one company with one stop totaling the above reference tiers. Additional stops will incur additional charges. Pooling from multiple companies is not allowed under this freight program.

Because of the nature of packaging and shipping constraints, EMI and Retroaire do not qualify for this program unless prior approval is obtained.

The above shipping rates apply to all shipments east of the Mississippi River. If shipments are outside of that area please call customer service for a freight quote.

These rates apply to destinations where no special delivery requirements are needed. ECR will charge additional monies when special handling and delivery charges are incurred. Pre-shipment notification of any special shipping or handling provisions is required. Unless otherwise noted all products will be shipped FOB Shipping Point and ownership and customer assume responsibility for all loss or damage upon shipment. ECR International will not be held liable for any damage, loss or costs which occur as a result of shipping delay. ECR retains the right to change or alter this program without notice and without penalty

As a reminder, orders of boilers, furnaces, air-conditioning and controls can be combined to achieve freight tiers.

If you have any questions, please contact you ECR representative or ECR Regional Sales Manager.

We wish you a very successful heating season.

Best regards,

David Walsh Director of Sales ECR International

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^{**}Orders of \$40K or more from one company with multiple stops will incur a \$150 stop-off charge per stop after the first. Each stop-off location must be within 100 miles or additional charges will apply.