



Dear Valued Wholesale Customer,

Effective January 17, 2022, Baxi Boilers will be implementing a new trade price sheet. Price increases continue to be a direct result of supply chain concerns, material costs and shipping, and will vary based on the product family as noted below:

Product	Price Increase Percentages
Condensing Boilers	6%
H2O Indirect Water Heaters	6%
Parts	5%

New pricing for all finished goods, accessories and parts is currently available by contacting Customer Service:

- Phone: 1-844-422-9462
- Email: [customerservice@baxiboilers.com](mailto:customerservice@baxiboilers.com)
- ECR portal: <https://www.ecrcustomerportal.com> (for those with access)

Please be sure to check these new list prices when quoting your customers moving forward.

Baxi takes pride in being a strong partner with our wholesale network. As such, we delayed this price increase as long as possible to gain the most visibility through the end of the year. Our intent is to minimize the interruptions to supply and volatility in market pricing to allow you to plan best for your business needs. We hope that our efforts results in this latest pricing adjustment carrying through the 2021-2022 heating season; however, we are unable to make that commitment at this time.

We appreciate your support of Baxi products and look forward to continuing to serve you and your customers.

Please do not hesitate to contact your Baxi Sales Representative with any further questions.

Sincerely,

Bob Shea  
Executive Director of Sales