Trade Price Book - 2019



Effective 3/25/2019



16" x 42" Packaged Terminal Air Conditioning & Heat Pumps



Cooling Range & Heating Range: 9,000 - 15,000 Btuh
3.5 - 5 kWh Electric Heat



2201 Dwyer Avenue, Utica, NY 13501 Tel. 315 797 1310 www.ecrinternational.com All specifications subject to change without notice.
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PN 240011076 REV. E [3/11/2019]

Terms of Sale and RMA Policy

GENERAL TERMS & CONDITIONS OF SALE

PRICES & SPECIFICATIONS: All pricing and specifications subject to change without notice; prices herein supersede all prior quotations, promotions and addendums.

ORDERS: All Enviroair PTAC orders will be accepted on the basis of prices in effect at the time the order is received. No order or contract will become an obligation on our part until accepted by the General Sales Department. ECR International shall not be liable for any delay, or failure in the delivery or shipment of goods, due to any cause or causes beyond its control.

All Enviroair PTAC models that are not stocked are considered Special Order Products. Once such a special order has been accepted and acknowledged by the General Sales Department, a 100% cancellation fee will apply.

LEAD TIMES: Lead times for special order products is 8-12 weeks. Customers are encouraged to check with the factory for product availability. **ECR will not carry inventory of special models**.

LARGE JOBS: Please consult the factory for pricing and availability for any special order models or more than 10 systems.

TAXES: Add to the prices and terms quoted any manufacturers' or sales tax payable on the transaction under any effective statute. All orders must include sales tax or resale certificate of sales tax exemption (If not already on file).

SHIPMENT

F.F.A: 12 units or more with accessoires east of Mississippi River. West of Mississippi River add \$10 per unit

F.O.B: 11 units or less from ECR International - Factory or Warehouse

ORDER INFORMATION CHECKLIST

The following information must be included on equipment or parts orders to insure proper shipment & invoicing:

(Effective August 1, 2017)

- 2) Bill To Address
- 3) Ship To Address
- 4) Method of Shipment (i.e. trailer load, UPS, etc.)
- 5) Requested Ship Date
- 6) Special Instructions (i.e. "Carrier to call...")
- 7) Pricing
- 8) Product Description (i.e. Model, Size, Series, etc.)
- 9) Electrical Characteristics (i.e. Operating Voltage, Cycles, Phases, etc.)
- 10) Non-Standard Equipment (Indicate "Optional" when substituted for standard equipment at extra cost listed. Indicate "Additional" when added to standard equipment).
- 11) Kits or Parts (Orders for kits/parts must minimally indicate equipment size & series, complete model number preferred.
- 12) Submit order to: **ECRorderentry@ecrinternational.com**

OR FAX: 1-866-432-7329

13) Remit To Address: **ECR International, Inc.**

P.O. Box 8000 Department 039

Buffalo, NY 14267

RMA POLICY

To assist in providing the best service to our valued customers, ECR International has developed the following guidelines to help you in the unlikely event that you will need to return merchandise purchased from us. These guidelines have been developed after carefully reviewing common industry practice. We trust that you find them fair and easy to follow.

<u>Prior Approval Required</u> - All returns for warranty claims must be approved by ECR and require a RMA number prior to the return of the material. A request must be completed via ECR International's online web portal. Please logon to www.ecrcustomerportal.com (hyperlink below) to complete your request for return. If you do not already have access to the customer web portal please contact ECR Customer Service at 1-800-325-5479 to be set up.

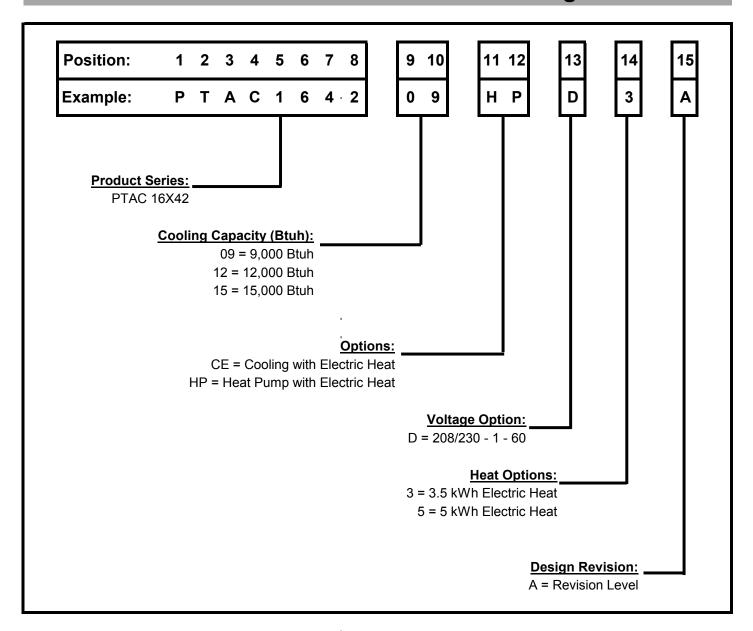
<u>Eligibility</u> - Special Order Products are not eligible for return as new and unused product. Request for Warranty Returns must be made within the period covered by the warranty and must fall under the terms and conditions specified in the warranty.

RMA Expiration - Once the RMA # is issued, the product must be returned within 90 days of the RMA date, or the RMA will be canceled. Products approved for return that are received after 90 days from the RMA date will not be accepted.

Shipping & Packaging - All returns must have a valid RMA number clearly displayed on the exterior of the package or the package will not be accepted. All returns must be shipped prepaid by the customer unless otherwise directed by ECR. Ship all approved return material to the facility indicated on the approved RMA.

http://www.ecrcustomerportal.com

EnviroAir 16" x 42" PTAC Decoding



Prices, specifications and part numbers subject to change without notice

EnviroAir 16" x 42" PTAC

Stocked Models					
Air Conditioning units with electric heat (3.5 Kwh)					
Voltage (230/208V, 60Hz, 1Ph)					
Btu/h	Model Number	Item Number	Electric Heat	Trade Price	
9,200/9,000	PTAC1642-09C-3	PTAC164209CED3A	3.5 kWh	\$1,574	
12,000/11,800	PTAC1642-12C-3	PTAC164212CED3A	3.5 kWh	\$1,616	
14,700/14,500	PTAC1642-15C-3	PTAC164215CED3A	3.5 kWh	\$1,686	
12,000/11,800	PTAC1642-12C-5	PTAC164212CED5A	5.0 kWh	\$1,710	
14,700/14,500	PTAC1642-15C-5	PTAC164215CED5A	5.0 kWh	\$1,781	

Heat Pump units with electric heat (3.5 Kwh) Voltage (230/208V, 60Hz, 1Ph)					
Btu/h	Model Number	Item Number	Electric Heat	Trade Price	
9,200/9,000	PTAC1642-09H-3	PTAC164209HPD3A	3.5 kWh	\$1,663	
12,000/11,800	PTAC1642-12H-3	PTAC164212HPD3A	3.5 kWh	\$1,758	
14,700/14,500	PTAC1642-15H-3	PTAC164215HPD3A	3.5 kWh	\$1,809	
12,000/11,800	PTAC1642-12H-5	PTAC164212HPD5A	5.0 kWh	\$1,853	
14,700/14,500	PTAC1642-15H-5	PTAC164215HPD5A	5.0 kWh	\$1,904	

Non-Stock Special Order Models					
Air Conditioning units with electric heat Voltage (230/208V, 60Hz, 1Ph) Consult Factory for minimum order quantity requirements and availability					
9,200/9,000	PTAC1642-09C-5	PTAC164209CED5A	5.0 kWh	\$1,669	
Heat Pump units with electric heat Voltage (230/208V, 60Hz, 1Ph) Consult Factory for minimum order quantity requirements and availability					
9,200/9,000	PTAC1642-09H-5	PTAC164209HPD5A	5.0 kWh	\$1,770	

EnviroAir 16" x 42" PTAC					
Accessories for both Stocked and Special Order Models					
Description	Item Number	Trade Price			
Wired Wall Thermostat Control	17317100A01441	\$68	GOOK TRAKE CONCEL		
Wireless Wall Thermostat Control	240010667	\$420			
Wall Sleeve (Steel), Knock Down, Thermally Insulated, Drain Kit included.	12020300A00011	\$200			
Stamped Steel Grille (White Finish)	12020300A00080	\$95			
Stamped Aluminum Grille (Clear Finish)	240012252	\$64			
Architectural Louvered Grille	12020300A00061	\$252			
Architectural Louvered Grille (Custom Color)	Non-stocked item. Consult Factory for Pricing and Availability		actory for Pricing and Availability		
Non Electrical Subbase (used to level, support sleeve)	240011885	\$91			
Protective Front Panel (to enclose electrical)	240011886	\$43			
15 amp, 208/230V Receptacle with NEMA 6-15R Receptacle (Decorative Cover Plate)	240011890	\$91			
20 amp, 208/230V Receptacle with NEMA 6-20R Receptacle (Decorative Cover Plate)	240011889	\$91			
30 amp, 208/230V Receptacle with NEMA 6-30R Receptacle (Decorative Cover Plate)	240011888	\$91			
Disconnect Switch module with DPST Power Disconnect Switch (Decorative Cover Plate) (Use on 208/230V & 265V)	240011887	\$114			



ECR International, Inc. 2201 Dwyer Avenue Utica, NY 13501

ECR Customer Service & Technical Services

Phone: (800) 325-5479 & Fax: (866) 432-7329

www.emiretroaire.com

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