

January 26, 2022

To our Valued Representatives,

We regret to inform you that our lead time issues continue. It is apparent that these disruptions will continue for the foreseeable future.

We understand you need the most up to date information available to assist our customers.

We are providing you with the lead times based upon what our suppliers have confirmed with ECR International for component delivery dates.

We believe that these dates are realistic based upon what we have seen from our suppliers. However, these deliveries can be subject to change. We are doing everything we can to produce product for our wholesale partners. ECR will be posting this document to our Dealer Portal and will be updating when necessary. Please periodically visit the portal to confirm lead times for our customers as needed.

Product Family	Best Estimate - Order Confirmation Dates
Cast Gas Fired Iron Boilers	12-week lead time
Cast-Iron Oil-Fired Boilers	5-week lead time
Condensing Boilers	3-week lead time
Stainless Steel Indirect Water Tanks	2-week lead time or immediate shipment if in stock
Glass Lined Indirect Water Tanks	Available for immediate shipment
Argo Controls	Most models available for immediate shipment. Consult factory. UNV controls can be substituted at the ARM pricing and are available for immediately.
Oil Fired Furnaces	3 -week lead time
EMI Ductless heat pumps	Immediate shipment for in stock models .14 weeks for others.
EMI PTAC units	Immediate shipment for in stock models. Retro Aire 12 weeks.
249 Commercial Steam boilers	6 weeks
Argo Electric Boilers	4-week lead time
Copper Gas Fired Water Boilers	Available for immediate shipment
Aluminum Boilers	6-week lead time

We thank you for your continued efforts in the field during these trying times and we will continue to provide you with realistic expected dates for your purchase orders. It is our intention to build and ship as much as possible as we get components.

Sincerely,
ECR International

Mark Belcher
Director of Sales Appalachian Region
&
Bob Shea
Executive Director of Sales