

Olsen Oil Furnace Product Changes

Dear Valued Customer,

As a continued effort to improve our product offering, the Olsen furnace platform will be incurring several changes during the spring of 2023. The changes will consolidate the Olsen product line family while providing the wholesaler with a complete family of both standard efficiency and high efficiency furnaces to meet our customers' needs.

For models that are being discontinued; Olsen offers a full line of replacements that will be released as a rolling change. Olsen will continue to ship current models while supplies last and then switch over to replacements based on inventory considerations. Olsen customer service will notify you of any replacement product changes on your orders.

Olsen Multi-Position & Highboy Furnaces:

Olsen will consolidate all multi-positional furnaces into one series. The new KHM offers higher efficiency levels along with the ability to be installed in a conventional Highboy or Multi-Position arrangement. The KHM offers oil burners from Carlin, Riello, and Beckett. The oil burners are sold and packaged separately.

- The UML, MPL, WML and HTL furnaces have been discontinued. The new KHM can replace those models.
- The KHM furnace is available in (2) models KHM-100 and KHM-200. Each model offers (3) firing rates for a complete range of capacities from 0.55 GPH up to 1.15 GPH. This simplifies the product offering by having (2) furnace models that can be installed in multiple positions. Traditional highboy, horizontal or downflow configurations.
- The KHM also offers ECM motor models which qualify for ENERGY STAR[®] listings.

Olsen Lowboy Furnaces:

The new Olsen KLR and KLF offers higher efficiency levels along with having both a rear flue and front flue lowboy furnace option. The KLR & KLF offer oil burners from Carlin, Riello, and Beckett. The oil burners are sold and packaged separately.

- The Olsen LRF furnace has been discontinued. The new KLR and KLF can replace those models.
- The KLR & KLF are available in (2) models (KLR-100, KLR-200) & (KLF-100, KLF-200). Each model offers (3) firing rates for a complete range of capacities from 0.55 to 1.10 GPH.
- Both the KLR & KLF offer ECM motor models which qualify for ENERGY STAR[®] listings.

Belt Drive Furnaces:

• As was previously communicated belt drive models are no longer available on any Olsen furnace models. Olsen has ceased manufacturing these models.

Direct Vent Option:

- Direct venting is available on the KLR, KLF & KHM models only with Riello BF oil burners
- Z Flex vent kits are available in 10', 15', and 20' lengths
- Direct vent concentric termination with pressure switch kit

Color literature, pricing pages and electronic pricing files are available for download <u>https://www.ecrcustomerportal.com</u>.

If you have any questions, contact your Olsen Representative or Regional Sales Manager.

Sincerely,

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Bob Shea Executive Director of Sales ECR International, Inc.